

*the*  
**EVOLUTION**  
*of* **MOBILE**  
**BROADBAND**

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# Yesterday



**Initial Use:** wireless broadband + laptop

**Audience:** road warrior connected while traveling

**Killer Application:** access to web & email

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# Today



**Next:** portable WiFi hotspots

**Audience:** road warrior and mobile workgroups for meeting connectivity

**Killer Application:** share broadband with others

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# Business Continuity



**Now:** primary and failover connectivity

**Audience:** business owners leveraging 3G/4G for redundancy and continuity

**Killer Application:** retail POS failover

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**WIRELESS**

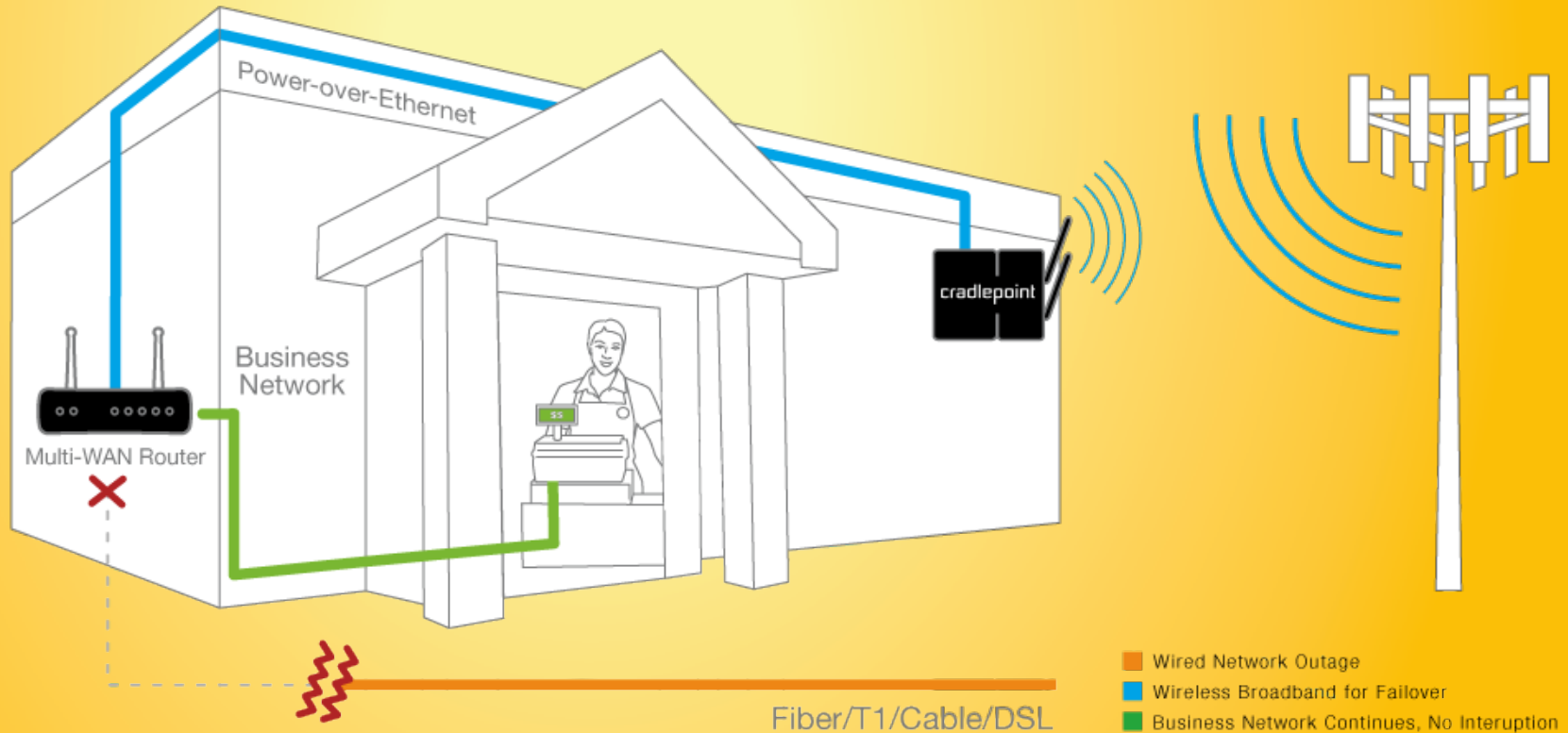
*for*

**FAILOVER**

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# Failover

# UPTIME *is* MONEY



**Today:** T1/DSL as primary data source, with failover to slow ISDN/Dialup

**Uptime:** T1=99.6    Cable=98.7    DSL=98.4    Satellite=98.4

**Use:** high-speed wireless broadband, network backup

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# Routers

## Business Continuity *For Network Failover*

### Network Failover Protection

- broadband adapter with integrated modem for 4G failover
- highest level of 4G uptime
- low cost of ownership for broad deployment
- compatible with Cisco, Juniper, and other industry leading network hardware providers



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### Complete Solution for Business

- broadband adapter with business grade modem
- simplified Business Failover Data Plan
- pre-activation services

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**BUSINESS** *can now*  
**LEVERAGE 3G/4G**  
*to provide SOLUTIONS for*  
**MISSION CRITICAL**  
**FUNCTIONS**

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**all::connected**  
**BUSINESS**

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